

Capability Statement



Medzah Industries LLC

Company Overview

Medzah is a leading manufacturer of high-quality medical supplies and equipment, dedicated to advancing healthcare delivery through innovation, reliability, and sustainability. Established in 2016, we specialize in producing sterile disposables, customized medical kits, and logistics solutions for hospitals, clinics, and home care settings nationwide.

DUNS Number: 114-193-536 **CAGE Code:** 9LFU4 **Headquarters:** Glastonbury, CT, USA

NAICS Codes:

- 423450: Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers
- 339112: Surgical and Medical Instrument Manufacturing

PSC Codes:

- 6515: Medical and Surgical Instruments, Equipment, and Supplies
- 6532: Hospital and Surgical Clothing and Related Special Purpose Items
- 6510: Surgical Dressing Materials

Certifications:

- ISO 13485: 2016, FDA Registered
- National Minority Supplier Development Council

Core Capabilities

- Product Design and Manufacturing
- Quality Assurance
- Supply Chain Excellence
- Research & Development
- Sustainability Commitment

Core Competencies

- Personal Protective Equipment
- Diagnostics & Medical Kits
- Mobility Aids
- Orthopedics Soft Goods
- Pain Relief & Wound Care
- Incontinence

Markets Served

- Integrated Delivery Networks
- Private Healthcare Systems
- Clinical Laboratory Services and Diagnostics
- Durable Medical Equipment Businesses
- Medical (Doctor's) Offices

Differentiators

- Custom Solutions: Medical Kits, Distribution, Third Party Logistics
- Global Reach, Local Service: Regional teams in Malaysia, Pakistan & China, Texas, North Carolina, New Hampshire
- Minority Owned Business Enterprise
- Award-Winning Innovation: Recognized by Industry, Federal and State Government
- National Account Carrier, Shipping Contract

Recognitions

- 2025 Small Business Administration Manufacturer of the Year, New England Region
- 2024 Supplier of the Year & Firecracker Award, Greater New England Minority Supplier Development Council

Past Performance

1. Hartford Healthcare (2022-2025)

- Delivered \$6.4 million in products.
- Achieved 99.8% on-time delivery rate with zero product recalls.
- Reduced client costs by 20% through bulk supply agreements.
- POC: Ryan Donahue, Supply Chain Director, ryan.donahue@hhchealth.org

2. LabCorp (2022-2025)

- Supplied \$24 million in medical kits.
- Customized packages for multiple departments.
- 100% on-time delivery rate.
- POC: Amy Davis, Senior Vice President Supply Chain, davis2@labcorp.com

3. Boston Children's Hospital (2020-2025)

- Delivered \$2.6 million in products.
- Achieved 99.7% on-time delivery rate with zero product recalls.
- Reduced client costs by 30% through bulk supply agreements.
- POC: Christine L'hereux, Director of Supply Chain, christine.lhereux@childrens.harvard.edu

Why Choose Medzah Industries?

At Medzah Industries, we combine cutting-edge technology with a commitment to patient care and environmental responsibility. Our proven track record, certifications, industry recognition and customer-centric approach make us a trusted partner for healthcare providers nationwide.

Let's collaborate to enhance healthcare outcomes.

Contact us today at **Email:** info@medzah.com | **Phone:** (860) 288-8696 | **Website:** medzah.com